

Income Tax Service

An Investor's Guide

For the use of the individual we have prepared a booklet embodying a simplified interpretation of the provisions of the revised Income Tax Law.

It contains carefully developed forms for permanently and clearly recording all items of the report which must be filed.

As a feature of our individual investors' service a copy of this booklet, AD-98, will be furnished upon request.

The National City Company

National City Bank Building
New York

First Mortgage Public Service Bond To yield 5.20%

First mortgage on all Company's property which with stocks of subsidiaries deposited under the mortgage, has an estimated valuation of approximately twice the amount of bonds outstanding. Company's business well diversified and earnings applicable to this issue nearly two and one-half times amount required.

Circular "S" on request

W.C. Langley & Co. Investments

115 Broadway, New York

WE OFFER

High-Grade Bonds and Preferred Stocks suitable for the Savings of Individuals or the Surplus Funds of Corporations. Such Securities have a ready market and are available as collateral for loans.

Write us stating requirements and list will be submitted.

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LYNCH
& CO.

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TODAY & KIRK
25 Broad St., New York.
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WILL SELL:

Havana Tobacco Co.
J. H. Dunham & Co. 1st Pfd.
Santa Cecilia Sugar Co.
Alabama Co. 1st Pfd.
Waterbury Nat'l Bank
Under Railway Co. 5
Sugar Mfg. Co.
Acker Mermal & Condit 6
Safety Car Hdg. & Ltg.
A. B. Kirschbaum Co.

KIDDER, PEABODY & CO.
115 Devonshire St.
BOSTON
17 Wall St.
NEW YORK

Investment Securities
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Correspondents of
BARING BROTHERS & CO., LTD.
LONDON

We Will Buy or Sell
Stern Bros. Pfd.
(New York City Department Store)

JOSEPH & WIENER
MEMBERS NEW YORK STOCK EXCHANGE
77-79 BROAD ST., NEW YORK

Suggestions for Investors
may be had on request
A. B. Leach & Co.
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Chicago
Philadelphia
Boston
Baltimore
Buffalo
London
Londres

FINANCIAL NEWS AND COMMENT

Outsiders Are Realizing How Cheap Securities Are at Present Prices.

MORE CONFIDENCE SHOWN

Buying Demand Above Recent Average—Shipping Shares Are Heavier.

Although there was no outburst of public interest in yesterday's stock market, there was, nevertheless, a strong suggestion in the character of the trading of increased confidence on the part of outsiders in the well founded theory that securities are cheap at prevailing quotations, and that even in the event of this country entering the European war the real investment market would not be weakened. Prices advanced easily in the best part of the day under the influence of covering of shorts and a moderate amount of investment business.

Trading was not in heavy volume, but it was well in excess of the average daily dealings of last week, with particular expansion in the transactions in the steel stocks, in some of the coppers and in various securities, particularly shipping issues. Sales in the shipping shares likewise were heavier, but prices in this group failed to hold after an early advance because of the extent of realizing in them. On the decline in Mercantile Marine stocks and preferred absorption by substantial amounts reported, while in the steel stocks, including Republic Iron and Steel, the demand represented, in part, increasing buying by the so-called public and important Wall Street operators.

The iron and steel market is remarkably strong despite current congestion in railroad traffic interfering to a certain degree in the operations of plants by restricting the amount of raw materials available and by curtailing output. The production of many manufacturers is being checked also by the railroad situations. In some instances traffic troubles are causing considerable loss because of the necessity of the manufacturers in obtaining the bank accommodation to carry goods for which adequate shipping facilities are not available.

The financial situation is not seriously considered in the financial district as in some other parts of the country, but that it will continue to restrict activity in the various Wall Street markets is generally admitted by bankers and by ordinary followers of investments and speculative operators. Uncertainty, however, has not put the investment markets out of business, and according to bankers identified with the bond business, the current demand for gilt-edged mortgage investments is encouraging, active in view of the fact which seems to tend to discourage new commitments in any lines.

Inquiry for investments has been attracted by the relatively large income return that may be obtained on the basis of prevailing quotations, and it is an interesting fact that orders are being received from individuals and financial institutions in sections of the country, particularly the South and Southwest, where formerly little money was forthcoming for the purchase of securities for permanent holding. Banks in the South and Southwest which in the years gone by insisted on using all their surplus funds in accumulating loans, borrowers are now investing in securities chiefly because of the prosperity of the last twelve months and the consequent lighter demand from their usual clients.

There was no material change in the money market except for a slighty easier in loans for fixed assets. The banking institutions are not disposed to put out large sums involving distant maturities pending the elimination of the uncertainty regarding Government financing.

Bankers are at sea over the probable date of a Federal bond issue and the terms which will be offered, but they are unanimous in the opinion that if the Government will issue a bond 3 per cent, basis, with the privilege of conversion into future issues which may bear higher rates of interest, the operation will be highly successful. Speaking of Government financing the subscriptions to the "British War" loan of \$3,000,000,000 made that greatest piece of financing in history.

Fluctuations in the foreign exchange market were unimportant, with the weakness in rates on Paris the chief feature.

SHORT TERM NOTES.

Security Rate Due Bid Asked.
Alaska Oil Co. 5% Nov. 1917 100%
Am Tel & Tel. 5% Jan. 1918 100%
Am Thread Co. 5% Nov. 1919 98%
Bacon Ranch Co. 5% Nov. 1917 98%
Canadian No Ry. 5% Sept. 1917 99% 100%
Canadian No Ry. 5% July 1917 99% 100%
Canadian Pk Ry. 5% Mar. 1918 100% 100%
C. & W. Ind'l R. R. 5% July 1917 98% 98%
Cuban Am. Sugar 5% April 1918 100% 100%
Eagle Rock Co. 5% April 1918 100% 100%
General Rubber Co. 5% Dec. 1918 99% 100%
G. Trunk Co. 5% Nov. 1918 100% 100%
Hocking R.R. 5% Nov. 1917 100% 100%
Iowa Ry. 5% June 1918 100% 100%
Kansas City Ry. 5% July 1917 98% 98%
Kan City Term Ry. 5% Nov. 1918 100% 100%
Missouri Pac Ry. 5% June 1917 100% 100%
Mon Tram & Co. 5% April 1918 98% 98%
Ringling Corp. 5% May 1918 100% 100%
T. & G. Ry. 5% May 1918 100% 100%
V. & W. Ry. 5% May 1918 100% 100%
West & Mo. Co. 5% Feb. 1917 100% 100%
Wind Rep. Am Co. 5% Mar. 1918 98% 98%

Foreign Government and Municipal.

Argentina Govt. 6% Dec. 1918 100% 100%
Argentina Govt. 6% May 1919 99% 100%
Argentina Govt. 6% May 1920 99% 100%
City of Ford's Pk. 6% Nov. 1917 99% 100%
City of Lyons Fr. 6% Nov. 1919 94% 95%
City of Montreal 5% May 1918 99% 100%
Dominion of Can. 5% Aug. 1917 100% 100%
Dominion of Can. 5% Dec. 1917 99% 100%
Dominion of Can. 5% Oct. 1918 100% 100%
Dominion of Can. 5% Dec. 1918 100% 100%
Norway Govt. 6% Oct. 1917 100% 100%
Norway Govt. 6% Feb. 1918 100% 100%
Norway Govt. 6% June 1918 100% 100%
Norway Govt. 6% June 1919 99% 100%
Norway Govt. 6% Nov. 1919 97% 98%
Norway Govt. 6% Nov. 1920 97% 98%
Norway Govt. 6% Feb. 1921 97% 98%
Norway Govt. 6% June 1921 97% 98%
Norway Govt. 6% Nov. 1921 97% 98%
Norway Govt. 6% Feb. 1922 97% 98%
Norway Govt. 6% June 1922 97% 98%
Norway Govt. 6% Nov. 1923 97% 98%
Norway Govt. 6% Feb. 1924 97% 98%
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Norway Govt. 6% Nov. 1925 97% 98%
Norway Govt. 6% Feb. 1926 97% 98%
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Norway Govt. 6% Nov. 1927 97% 98%
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Norway Govt. 6% Nov. 1931 97% 98%
Norway Govt. 6% Feb. 1932 97% 98%
Norway Govt. 6% June 1932 97% 98%
Norway Govt. 6% Nov. 1933 97% 98%
Norway Govt. 6% Feb. 1934 97% 98%
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Norway Govt. 6% Nov. 1935 97% 98%
Norway Govt. 6% Feb. 1936 97% 98%
Norway Govt. 6% June 1936 97% 98%
Norway Govt. 6% Nov. 1937 97% 98%
Norway Govt. 6% Feb. 1938 97% 98%
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Norway Govt. 6% Nov. 1939 97% 98%
Norway Govt. 6% Feb. 1940 97% 98%
Norway Govt. 6% June 1940 97% 98%
Norway Govt. 6% Nov. 1941 97% 98%
Norway Govt. 6% Feb. 1942 97% 98%
Norway Govt. 6% June 1942 97% 98%
Norway Govt. 6% Nov. 1943 97% 98%
Norway Govt. 6% Feb. 1944 97% 98%
Norway Govt. 6% June 1944 97% 98%
Norway Govt. 6% Nov. 1945 97% 98%
Norway Govt. 6% Feb. 1946 97% 98%
Norway Govt. 6% June 1946 97% 98%
Norway Govt. 6% Nov. 1947 97% 98%
Norway Govt. 6% Feb. 1948 97% 98%
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